



**LEIGH FISHER ASSOCIATES
AIRPORT PRIVATISATION EXPERIENCE**

| | Airport | Client | Privatisation Studies | Acquisition Support | Debt Equity Support |
|-----------------------|---|--|-----------------------|---------------------|---------------------|
| Europe | Brussels, Belgium | Macquarie Bank | | ● | |
| | Sofia, Bulgaria | Government of Bulgaria | ● | | |
| | Larnaka and Pafos, Cyprus | Alterra Partners | | ● | |
| | Hamburg, Germany | Morrison & Co. / Infratil | | ● | |
| | Hamburg, Germany | HypoVereinsbank | | | ● |
| | Rome, Italy | Leonardo Consortium | | ● | |
| | Rome, Italy | Macquarie Bank | | | ● |
| | Rome, Italy | Macquarie Bank | | | ● |
| | Malta | Alterra Partners | | ● | |
| | Warsaw, Poland | Shortlisted Bank Consortia | | | ● |
| Asia/Pacific | Sydney, Australia | Macquarie Bank | | | ● |
| | Perth, Australia | Airport Group International | | ● | |
| | Brisbane, Australia | Airport Group International | | ● | |
| | Melbourne, Australia | Airport Group International | | ● | |
| | Canberra, Australia | Capital Airport Group | | ● | |
| | Adelaide, Australia | Manchester Airport / SERCO | | ● | |
| | Coolangatta, Australia | Manchester Airport / SERCO | | ● | |
| | Darwin, Australia | Manchester Airport / SERCO | | ● | |
| | Phnomh Penh and Siem Riep, Cambodia | PROPARCO / Vinci Airports | | | ● |
| | Hainan, China | Copenhagen Airports | | ● | |
| | Seoul (Incheon), Korea | CSFB / Incheon International Airport Corp. | ● | | |
| | Auckland, New Zealand | New Zealand Ministry of Finance | ● | | |
| | Wellington, New Zealand | Manchester Airport / SERCO | | ● | |
| Thailand (5 airports) | Airports Authority of Thailand / CSFB / Merrill Lynch | ● | | | |
| Latin America | Argentina (33 airports) | Ogden/SEA Milan Airports | | | ● |
| | Santiago, Chile | Ministry of Public Works | ● | | |
| | Santiago, Chile | Airport Group International | | ● | |
| | San Jose, Costa Rica | Airport Group International | | ● | |
| | Mexico ASUR (9 airports) | Copenhagen Airports / Cintra / Tribasa | | ● | |
| | Mexico CentroNorte (13 airports) | Bechtel Enterprises / Houston Airport System | | ● | |
| Caribbean | Antigua | Stanford Development Corporation | ● | | |
| | Port-au-Prince, Haiti | Government of Haiti / CMEP / World Bank | ● | | |
| USA | Indianapolis | Indianapolis Airport Authority | | ● | |
| | New York JFK - IAT | Ogden | | ● | |
| | New York JFK - IAT | LCOR / Schiphol | | | ● |
| | Stewart, New York | Airport Group International | | ● | |
| Africa | Gabon | World Bank, Government | ● | | |
| | Johannesburg, Cape Town, Durban, South Africa | Schiphol / Leman Brothers | | | ● |
| | Primkop, South Africa | Primkop Airport | | | ● |
| | Kilimanjaro, Tanzania | Development Bank of South Africa | | | ● |
| India/Middle East | Delhi and Mumbai Airports, India | Macquarie/Aeroports de Paris | | | ● |
| | Hyderabad, India | Government of Andhra Pradesh | ● | | |
| | Kuwait City, Kuwait | Commercial Real Estate Company | | ● | |
| | Seeb and Salalah, Oman | Copenhagen Airports | | ● | |